

# BUILD STRONGER TEAMS, COMMISSION FREE

- > Time-Based Recruiting®
- > Aligned Partnership
- > Affordable (~50% savings)
- > Impact Focused

MORE THAN A DECADE OF SUCCESS RECRUITING, INCLUDING IN:

# **Technology**

# Need to add RECRUITING BANDWIDTH and **EXPERTISE** quickly and on demand?

Impact-driven scaling companies trust Creative Alignments' hourly Time-Based Recruiting® model to build strong teams while preserving capital. You pay no commissions or retainers.

Companies that are making the world a better place need a recruiting partner that is:

- > Aligned. Works as an extension of your team.
- > Affordable. 10% average first-year salary equivalent, not 25%.
- > Flexible. Pivots with changing needs. All functions & levels, including executive.
- > Collaborative & Transparent. Honest candidate assessments.
- > Experienced. Extensive candidate networks and recruiters steeped in technology.



49

8%

\$568,000

# CASE STUDIES

#### AN INCIDENT MANAGEMENT SOFTWARE PROVIDER

TOTAL POSITIONS FILLED: **EQUIVALENT % OF FIRST YEAR SALARY:** 

CLIENT B A TECHNOLOGY CONSULTING COMPANY

TOTAL POSITIONS FILLED: 23 **EQUIVALENT % OF FIRST YEAR SALARY: 6**% TOTAL SAVINGS VS 25% CONTINGENCY FIRMS: \$515.413

#### **POSITIONS FILLED INCLUDE:**

**VP Customer Success** Dir of Revenue Marketing Sr QA Engineer Sr Data Engineer Data Eng. Team Lead Web Team Lead Platform Engineers

Sr Scrum Master Sr OA Analyst Sr IT Engineer Mobile/Web Developer FE JavaScript Developer Android Developer Inside Sales Rep

# POSITIONS FILLED ACROSS ALL DEPARTMENTS INCLUDING:

TOTAL SAVINGS VS 25% CONTINGENCY FIRMS:

**Engagement Managers Solutions Consultants** Sales Managers **Executive Assistant Business Operations Coordinator** Marketing Consultant

# **CLIENT C**

# AN ENTERPRISE CLASS CLOUD STORAGE PROVIDER

#### **TOTAL POSITIONS FILLED:** 206 **EQUIVALENT % OF FIRST YEAR SALARY: 5**% TOTAL SAVINGS VS 25% CONTINGENCY FIRMS: \$4.056.917

# POSITIONS FILLED INCLUDE:

**VP Sales VP SW Dev** SW Engineer/Quality Talent Acquisition Manager **SWE Linux Platforms** Supply Chain Manager Security Engineer

Sales Ops Engineer PR Manager Oracle Engineer Partner Alliance Manager MarComm Manager Int'l Sales Manager Int'l Sales Engineer

### **CLIENT D** SOFTWARE SOLUTIONS FOR THE MORTGAGE INDUSTRY

**TOTAL POSITIONS FILLED:** 25 **EQUIVALENT % OF FIRST YEAR SALARY: 6**% \$347,000 TOTAL SAVINGS VS 25% CONTINGENCY FIRMS:

### **POSITIONS FILLED INCLUDE:**

FS Sr Software Engineer Customer Support Specialist Dir of Marketing Sr. Developer/Architect FS Software Engineer Client Implementation Lead Customer Success Lead Sales Dev Rep

**Tech Support Specialist** Software Support Reps Enterprise Acct Manager Marketing Manager **Product Manager Customer Recruiting Spec** 

\*Client stats based on roles filled. Average equivalent of first-year salary for all tech clients is 10%, including fills & consulting.

# WHAT OUR CLIENTS SAY...

"There are a ton of advantages to working with Creative Alignments. One I really appreciate is how integrated they are with the nuances of our roles. They are so in tune with VictorOps that once they recommend a candidate, my need to screen them becomes a formality. This has freed up a lot of my time to work on other priorities."

- Dan Hopkins, VP of Engineering, VictorOps

A FEW OF OUR TECHNOLOGY CLIENTS





















CREATIVE ALIGNMENTS' OFFERINGS

RECRUITING ALL FUNCTIONS

**EXECUTIVE RECRUITING** 

**OUTPLACEMENT SERVICES** 

CAREER ACCELERATOR





